



# The GARP Career Center

OUTSTANDING CANDIDATES • EXCELLENT CUSTOMER SERVICE • AFFORDABLE PRICES



WINTER 2009

## GARP Career Center Statistics

- **55%** of GARP job seekers hold a Masters degree
- **25%** of GARP job seekers are FRM® holders
- **10%** of GARP job seekers have attained a Ph.D. degree
- **Resumes:** More than 1,900 are available for viewing in our database
- **New Job Seekers:** Over 2,000 new registered job seekers in 2008
- **Site Visits:** Almost 90,000 site visits were recorded in 2008
- Geographic breakdown of resumes in our database:
  - United States **60%**
  - Asia **24%**
  - Canada **6%**
  - Europe **6%**
  - Other **4%**  
(Africa, Latin America, Oceania)

Using the GARP Career Center for your banking and financial services recruiting needs is a cost effective way to reach a select group of extremely talented risk management and investment professionals, including those with the highly sought after FRM® Certification.

As a niche job posting site, the GARP Career Center brings together uniquely qualified professionals in banking, financial risk management, investing and financial services with employers and recruiters seeking expertise in: Asset and Liability Management, Credit Risk, Derivatives and Exotics, Enterprise Risk, Equities and Fixed Income (Research and Trading), Investment Risk, Market Risk, Operational Risk, and Quantitative Analysis.

## Benefits of using the GARP Career Center

- **SERVICE.** We understand and serve the risk management community. Large commercial sites do not cater to our field, and often do not have the sophistication to categorize risk management positions or resumes correctly in their search criteria. Your job postings will not be lost on our site.

Candidates who use our site do so because they are members of the risk management community. Using our site means no wasted time dealing with unqualified job applicants or irrelevant resumes.

Dedicated sales, customer service and technical staff are easily accessible and available to help with your hiring needs and to answer your questions.

- **ACCESS TO FRM CERTIFIED JOB SEEKERS.** The members of each new FRM class are formally invited to post their resumes on the GARP Career Center and encouraged to use it as their main source of employment opportunities. The site provides a convenient search feature for finding FRM holders.
- **COMPETITIVE PRICING.** Our package pricing is substantially lower than large commercial sites or print advertising.

## Actual positions from the GARP Career Center in 2008

- Analyst
- Asset Manager/Policy Officer
- Assistant Vice President
- Audit Risk Manager
- Capital Market Regulatory Specialist
- Catastrophe Risk Modeler
- Chief Actuary
- Chief Data Officer
- Chief Financial Officer
- Chief Risk Officer
- Compliance Officer
- Convertible Bond Evaluator
- Counterparty Credit Risk Manager
- Credit Derivatives – Market Risk Mgr
- Credit Risk Manager
- Director of Endowment Risk Mgmt
- Director of Fraud Prevention
- Director of Interest Rate Derivatives
- Director of Modeling & Forecasting
- Director of Operations
- Director of Risk Management
- Director of Securities Accounting
- Director of Valuation and Control
- Economist
- Energy Risk Manager
- Enterprise Risk Manager
- Equity Derivatives – Market Risk Manager
- Financial Engineer
- Financial Risk Manager
- Global Commodity Trading Quant
- Global Head of Risk Portfolio Management
- Head of Consumer Credit Risk
- Head of Corporate Loan Default
- Head of Fixed Income Risk Mgmt
- Head of Middle Office and Trading
- Head of Quantitative Risk Modeling

“ We received many qualified applicants from our posting. We were very pleased with the response. The risk area was new for us, and we now have met many excellent candidates. We will definitely use GARP to post another risk position when we next have the opportunity. ”

- Vickie Johnston  
Executive Director  
J.C. Wilson Associates



## Added value from the GARP Career Center

- The GARP Career Center increases the exposure of job postings through sponsored ads on internet search engine sites.
- New employers are featured and every new job posting is highlighted in *The GARP Weekly Bulletin*, a communication sent to GARP's global membership of just under 100,000.
- Opportunities for free print advertising in GARP publications.
- The GARP Career Center runs monthly promotional discounts on our most popular packages to help save you money throughout the year.
- We offer a variety of flexible job posting and resume database packages to meet your hiring needs.
- Customized packages are also available.
- Bulk posting of jobs is an option with our Platinum Package.

### Ready to get started?

- Visit [www.garp.com](http://www.garp.com)
- Click on the Career Center
- Register as a new employer

**For questions or more information, contact Career Center Director: Mary Jo Roberts**

**e:** [maryjo.roberts@garp.com](mailto:maryjo.roberts@garp.com)

**p:** + 1 201.719.7216

**f:** + 1 201.222.5022

“ I was extremely pleased with the quality of candidates that applied to the positions that we posted on the GARP website. GARP allows me to target risk professionals directly and not have to sort through hundreds of resumes searching for the right candidate. I certainly plan on using the website in the future as we continue to build the risk team here at MetLife. ”

-Todd Spring, Executive Recruiter, MetLife

## GARP CAREER CENTER PACKAGES AND PRICING

### Basic Packages

	USD
• Single 30-day job posting, no resume access	<b>\$275</b>
• Single 30-day job posting with 30 days of resume access	<b>\$325</b>
• Single 60-day job posting, no resume access	<b>\$350</b>
• Single 60-day job posting with 60 days of resume access	<b>\$425</b>

### Multi Job Posting and Resume Database Packages

• <b>Two Job Pack — Save 20%</b> Two 60-day job postings and resume access, usable over 60-day period	<b>\$675</b>
• <b>Three Job Pack — Save 25%</b> Three 60-day job postings and resume access, usable over 60-day period	<b>\$950</b>
• <b>Four Job Pack — Save 30%</b> Four 60-day job postings and resume access, usable over 180-day period	<b>\$1,175</b>
• <b>Seven Job Pack — Save 37%</b> Seven 60-day job postings and resume access, usable over 180-day period	<b>\$1,925</b>
• <b>Ten Job Pack — Save 45%</b> Ten 60-day job postings and resume access, usable over 180-day period	<b>\$2,225</b>
• <b>Platinum Package</b> <ul style="list-style-type: none"> <li>• Unlimited 60-day job postings and resume access</li> <li>• Premium Featured Employer Banner Ad</li> <li>• Year-long package, Bulk posting option available</li> </ul>	<b>\$4,150</b>

### Resume Database only Packages

• Fourteen days of resume database access No job postings	<b>\$375</b>
• Thirty days of resume database access No job postings — <b>Save 20%</b>	<b>\$600</b>
• Sixty days of resume database access No job postings — <b>Save 25%</b>	<b>\$1,125</b>

### Banner Ads

If you have no jobs to post or want to enhance your exposure to our job seekers, consider these options:

#### Basic Featured Employer Ad, runs for 30 days and includes: **\$99**

- Logo Banner
- Banner will link to your active jobs
- Banner will appear in rotation with other Featured Employers on high visibility Job Seeker pages and emails.

#### Premium Featured Employer Ad runs for one year and includes: **\$499**

- Premium 468 X 60 Full Banner Logo Banner
- Banners will link to an extensive online company profile
- Banners will appear in rotation with other Featured Employers on high visibility Job Seeker pages and emails.
- Your jobs will be highlighted on the search results and will include a link to your online profile.

*Customized packages are available by contacting the Career Center Director.  
Prices subject to change.*

## Actual positions from the GARP Career Center in 2008

*continued*

- Information Risk Management Analyst
- International Risk Manager
- Investment Risk Manager
- Manager of Commodities Market Risk
- Manager of Risk Acquisition
- Manager of Risk Assessment
- Manager of Risk Capital
- Market Risk Manager
- Mortgage Risk Officer
- Operational Risk Manager
- Portfolio Risk Policy Manager
- Power Risk Manager
- Principal
- Quantitative Analyst
- Quantitative Developer
- Quantitative Modeler
- Risk Analyst
- Risk Manager
- Risk Officer, Risk & Compliance
- Risk Sales Manager
- Senior Analyst
- Senior Financial Economist
- Senior Investment Officer
- Senior Manager
- Senior Quant
- Senior Research Analyst
- Senior Statistician
- Senior Treasury Executive
- Senior Vice President , CRO
- Software Development Manager
- Structured Products Risk Manager
- Trader
- Trading Room Risk Controller
- Trading Technology Developer
- Vice President

## Clients that posted jobs on the GARP Career Center in 2008

- Allard Institute Inc.
- Allele/Minnesota Power
- Allianz Global Investors
- Alphacet, Inc
- AltaGas Ltd.
- Ambler Associates, Inc
- Ameren Corporation
- Analytic Recruiting, Inc.
- Australian Prudential Regulation Authority
- Bank of America
- Bank of Scotland
- Banque Laurentienne – Laurentian Bank
- Barclays Global Investors
- Battson Consulting Group
- BCG
- Beijing Gaipu Risk Management Training Center
- Bill Me Later, Inc.
- Black River Asset Management LLC
- BlackRock
- BlueStar Search Partners LLC
- BMO Financial Group
- Bonneville Power Administration
- Bothwell Financial Search and Selection Limited
- Caisse Centrale Desjardins
- Caisse de dépôt et placement
- Canada Pension Plan Investment Board
- Capital Group
- Capital One
- CFA Institute
- Charles Schwab
- Charterhouse Partnership
- Chelan County PUD
- Citizens Financial Group
- City National Bank
- CME Group
- Colorado Springs Utilities
- Commerce Energy
- Concepts In Staffing
- Conley and Company, Executive Recruitment
- Constellar Capital
- County Bank
- Cromwell Partners
- Cutler Group LP
- De Nederlandsche Bank
- Deloitte & Touche
- DST International
- DST Systems
- DTE Energy
- EFL Associates
- Egon Zehnder International
- Emerson Howell Nagel and Associates
- Energy Ventures Analysis, Inc.
- ENMAX Corporation
- Entergy
- Ernst & Young
- eSecuritel Holdings, LLC
- European Bank for Reconstruction and Development
- Executive Search
- Exelon Corporation
- Fannie Mae
- Federal Home Loan Bank of Cincinnati
- Federal Home Loan Bank of Des Moines
- Federal Home Loan Bank of Pittsburgh
- Federal Home Loan Bank of San Francisco
- Federal Reserve Bank of Boston
- Federal Reserve Bank of Chicago
- Federal Reserve Bank of New York
- Federal Reserve Bank of Richmond
- FERMAT INC
- FPL Energy
- Freddie Mac
- FSA
- G. X. Clarke & Co.
- GE Corporate Financial Services
- Genworth Financial
- GlobeOp Financial Services
- Goldman Sachs
- Government of Singapore Investment Corporation Pte Ltd
- Guardian Life Insurance Company of America
- Hanna Associates
- Harley-Davidson Financial Services
- Harvard Management Company
- Heidrick & Struggles
- Hospitals of Ontario Pension Plan
- HSBC Bank Canada
- HSBC Card & Retail Services
- Hudson Retained Search
- Huntington Bank
- ICAP
- IMC Chicago, LLC.
- Infinium Capital Management
- Infinium Securities Inc
- ING DIRECT
- Inter-American Development Bank
- International Bank
- International Finance Corporation
- International Power America
- J.C. Wilson Associates
- John Hancock
- JPMorgan Chase
- KeySource HCI, LLC
- KPMG
- Leslie Associates Executive Search
- Livingstone Partners Inc
- Man Investments AG
- Manulife Financial
- McKinsey & Company
- MetLife
- MF Global Canada Co.
- Michael Page International
- MLRI
- Moody's Investors Service
- Moody's KMV
- Morgan Stanley Investment Management
- Mosaic Search & Consultancy
- National Australia Bank
- National Bank Of Canada
- National City
- National Credit Union Administration
- National Railroad Retirement Investment Trust
- NationalGrid/KeySpan
- Nationwide
- Navy Federal Credit Union
- New York Life Insurance Company
- New York Power Authority
- Nomura Securities International, Inc.
- Nordea Capital Markets Products
- Northern Trust
- Ohio Public Employees Retirement System
- On Deck Capital
- Ontario Teachers' Pension Plan
- OPSEU Pension Trust
- Opus Search Partners
- Pacific Alternative Asset Management Company
- Pacific Gas and Electric Company
- Pacific Life
- Parkcentral Capital
- Parker Global Strategies, LLC
- Pembina Pipeline Corporation
- PMI Mortgage Insurance Co
- Powerex Corp.
- Protiviti
- Provedant Recruiting
- Prudential
- PSEG
- PSP Investments
- Public Service Enterprise Group
- Pyramis Global Advisors
- Radian Guaranty Inc.
- Raymond James Financial
- Repsol
- Risk Management Solutions
- RiskMetrics Group
- Robert Walters
- Royal Bank of Canada
- Russell Investments
- S3 - Strategic Staffing Solutions
- SandFish Recruitment
- SAS Institute (Canada) Inc.
- SAS Institute, Inc
- Saul&Partners
- Scotiabank
- SeBA International
- Shared Vision Management Search
- Silverton Bank
- Southern California Edison
- Spencer Stuart
- SSP Search Solutions
- Stark Investments
- State Street Canada
- State Street Corporation
- SunTrust Banks, Inc.
- Synaptic Decisions
- Target Partners
- Teradata Corporation
- The Bill & Melinda Gates Foundation
- The Depository Trust and Clearing Corporation
- The Farragut Group, Inc.
- The Financial Risk Group
- The Hartford Financial Services Group, Inc.
- The Northern Trust Company
- The Woodbury Group
- Toyota Financial Services
- TransCanada Pipelines Limited
- Tredici Partners
- Union Bank of California
- USIS
- Vanguard
- Verizon Investment Management Corp.
- Washington Mutual Bank
- Williams & Williams Auction
- World Bank
- Xstrategies LLC
- Yacoub & Associates Recruitment Professionals Inc.
- Zurich Insurance Company

*Creating a culture of risk awareness.™*

### Global Association of Risk Professionals

111 Town Square Place, Suite 1215 • Jersey City, New Jersey 07310, USA • +1 201.719.7210  
 Minster House, 1st Floor • 42 Mincing Lane, London EC3R 7AE, UK • + 44 (0) 20 7397 9630